

HUBSPOT SALES HUB

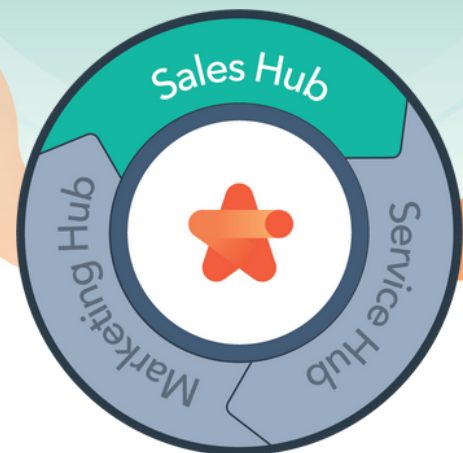
Professional Onboarding

COST:

\$1,450

TIMELINE:

4 Weeks



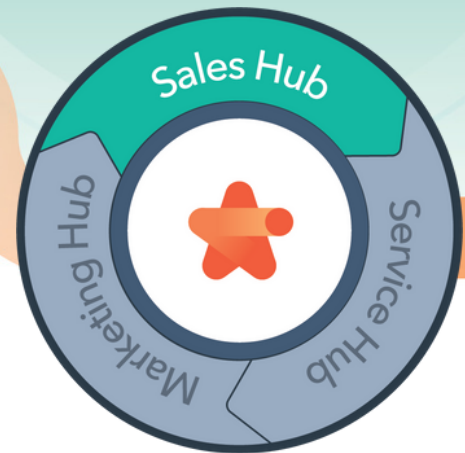
OFFERS & SERVICES

- ➔ Kick-off/ Alignment Call
- ➔ Post Kick-Off Alignment Call
- ➔ Setup of Users & Associated Permissions
- ➔ HubSpot Account Settings and Tracking Codes Setup
- ➔ Branding Settings Setup for Logo, Fonts, Colors, Etc.
- ➔ Import of Existing Contacts & Companies into HubSpot CRM Database
 - Import Ready .Csv Files Must Be Provided. If Additional Assistance Is Needed With Data Strategy, Cleaning Data, Or Manipulating Data Prior To Import There May Be An Additional Fee. [Is My Data Import Ready?](#)
- ➔ Creation Of Custom Properties
- ➔ Import Opt-Out Lists From Previously Used System
- ➔ Connect Email Sending Domain
- ➔ Setup Of GDPR Compliance Settings
- ➔ Setup Of HubSpot App Marketplace Integrations (Select HubSpot App Partners Only)
 - Excluded Integrations: Netsuite, Magento, ZoomInfo Inbound Enrich. ([Standard ZoomInfo Integration](#) Is Not Excluded).



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OFFERS & SERVICES (CONT.)

- ➔ Build Out Of Deal Pipelines & Stages
- ➔ Assistance With Setting Up Meetings Tool & Email Tracking Through Gmail Or Outlook Integration
- ➔ Creation Of Sales Reporting Dashboards: Sales Opportunity Review, Sales Manager, Sales Rep
- ➔ Project Wrap-Up Call